

THANKS TO THE 2016 SALE BUYERS

2015 BUYER OF THE YEAR
Glaser Energy Group, Inc.



2016 FRIENDS OF 4-H
Wayne Hartman



TOTAL SALES	\$ 144,840.00
14 Beef sold for:	\$ 56,500.00
19 Sheep sold for:	\$ 15,900.00
28 Hogs sold for:	\$ 31,550.00
20 Goats sold for:	\$ 18,625.00
22 Poultry lots sold for:	\$8,830.00
9 Rabbit lots sold for:	\$ 3,875.00
Added Money	\$ 9,560.00



2016 LIVESTOCK BUYERS

- | | |
|-----------------------------------|------------------------------|
| Adamson Ranch | Integrated Poultry Services |
| Art Gallegos | Keller Williams Realty |
| Bartlett Hay & Feed | Kelly & Monica Henderson |
| Black Forest Meadery | Kim Lingold |
| Calhan Veterinary Clinic | KSA Financial & Tax Service |
| Carl Donner | Lawson Angus LLC |
| Cast Communication Design | LCR Show Goats |
| Cavenders Western Outfitters | LKR Construction |
| Century Club | Margaret Ames |
| Christensen Construction | Martha Barton |
| Chuck & Karla Wester | Nathan & Melanie Knapp |
| Clark & Karen Absher | NB2 Feed & Pet Supply |
| Colorado Country Motors | Olson Plumbing & Heating |
| Colorado Equine Veterinary Srvc | P & P Cattle |
| Colorado Spgs Police Motor | Parks Family |
| Crews Ranch | Patterson Custom Diesel |
| Doug Watts | Peak Commercial Properties |
| Duane Baker | Peterson LP |
| Ed Glaser Propane Inc | Pikes Peak Posse |
| Flagler Co-op Assoc | Ponderosa Caprichios |
| Flying Y & Son, LLC | Rockin B Feed & Supply |
| Front Range Emergency Specialists | Rock Solid Chiropractic |
| Four Corners Ranch | Safeway - Falcon |
| Gail Tobin | S & T Auto |
| Glaser Energy Group Inc | Spruce Hill Ranch |
| Gordon Insurance Agency | TLC Cattle |
| Guadalajara Family Mexican Rest | Tait & Kendra Green |
| Hadley Durham | Thiel Insurance Services Inc |
| Hankk's Farm | TMT Transportation Inc |
| Heather Smith | Trudy Sciotte |
| Henderson Propane | Unruh Farms |
| Henderson Propane Transport | WPR Enterprises, Inc |
| Heritage Cleaners at Falcon | Wade & Sheila Canady |
| | West Creek Homes |
| | William & Laura Cochran |

GRAND CHAMPION & RESERVE GRAND CHAMPION BUYERS

- Beef**
 Grand Champion: Rockin B Feed & Supply
 Reserve Champion: Peterson LP
- Hog**
 Grand Champion: Farmer Jim's Feed
 Reserve Champion: Ellison Trucking
- Lamb**
 Grand Champion: Pikes Peak Posse
 Reserve Champion: Guadalajara Family Rest.
- Goat**
 Grand Champion: NB2 Feed & Pet Supply
 Reserve Champion: Joe & Sherry Bilodeau
- Turkey**
 Grand Champion: Keller Williams Realty
 Reserve Champion: Henderson Propane Transport
- Duck**
 Grand Champion: Henderson Propane
 Reserve Champion: Safeway - Falcon
- Goose**
 Grand Champion: Kelly & Monica Henderson
 Reserve Champion: Spruce Hill Ranch
- Poultry Broiler Trio**
 Grand Champion: Falcon Mowing
 Reserve Champion: KSA Financial & Tax Srvc
- Poultry Fryer Trio**
 Grand Champion: Hankk's Farm
 Reserve Champion: LCR Show Goats
- Rabbit Fryer Trio**
 Grand Champion: Ed Glaser Propane, Inc
 Reserve Champion: Rockin B Feed & Supply
- Rabbit Meat Pen**
 Grand Champion: Bartlett Hay & Feed
 Reserve Champion: Hankk's Farm

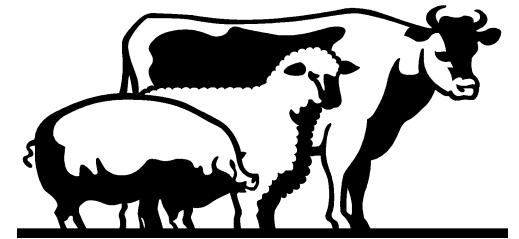
2017 EL PASO COUNTY

JUNIOR

LIVESTOCK SALE

Saturday, July 22

**El Paso County Fairgrounds
 Calhan, Colorado**



Buyer Registration begins at 10:00 a.m.

Dance Tent

Buyer Hospitality – 10 a.m. – 12 p.m.

Dance Tent

Pre-Sale Activities begin at 12:30 p.m. Owens Arena

Livestock Sale – 1 p.m. Owens Arena

SPECIAL INVITATION

You are invited to participate in the annual
Junior Livestock Sale
1:00 p.m. - July 22, 2017

El Paso County Fairgrounds in Calhan
The Livestock Sale is the culmination of 4-H member's year-long project efforts. It is the final step in their livestock project where the educational marketing aspects come to life. This learn-by-doing project provides members with the unique opportunity to gain many valuable life skills such as communication, critical thinking, financial management, organization, responsibility, confidence, and leadership skills. The community is vital as we connect and partner with our youth to make positive contributions to our communities.

YOUR PURCHASE IS AN INVESTMENT IN THEIR FUTURE...SO JOIN US!

REASONS TO BE A SUPPORTER

- Supporting youth with recognition for their hard work on their project
- Help young exhibitors finance their future
- Recognition during the sale
- Free advertising
- Your contributions may be tax deductible
- A great way to say "Thank You" to parents of youth who support your business
- Opportunity to purchase quality meat

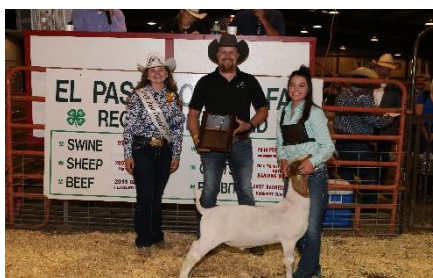
BUYERS HOSPITALITY

All past and prospective buyers are invited to our Hospitality Event in the Dance Tent from 10 a.m. to 12 p.m. to enjoy free food and beverages. Buyer registration will begin at 10 a.m. and will continue at 12 p.m. in the arena behind the sale ring. **All Buyers are required to submit a current address, phone number and driver's license number.** From 11 a.m. to 12 p.m. you will have an opportunity to meet and greet the 4-H livestock project members participating in the sale in a relaxed and fun setting in the other half of the Dance Tent.



QUALITY

Quality is the goal of all 4-H members who bring some of the finest animals raised in El Paso County to the **Junior Livestock Sale**. Your participation in the sale is a tribute to the youth as you recognize and reward quality by helping to **"Make the best better"** the 4-H Motto.



HOW THE SALE WORKS

Animals are sold by the head, not by the pound. The floor price for that day will be announced at the sale.

As each animal is led into the ring the auctioneer will start the bidding. If you wish to bid on a particular 4-H member's animal, raise your hand to signal the bid. Make sure a ringman or the auctioneer acknowledges your bid. The highest bidder buys the animal.

Once you purchase an animal you have the following options:

- elect to have your animal **custom slaughtered** for your own use:
 - you will pay bid price and the animal will be sent to the packer of your choice (remember to call your packer and give him cutting and packaging instructions)
 - you pay the processing costs
- or you may designate the animal to be resold also called **buyback**
 - For those buyers wishing to support a 4-H member but unable to take the animal for personal use.
 - In this case, The Junior Livestock Sale will "buyback" the animal at market value and the Buyer is only obligated for the difference between bid price and market value.

HOW TO PURCHASE IF YOU CANNOT ATTEND THE SALE

If you would like to support the sale, but cannot attend the auction, please contact **Lisa Sanchez (719) 649-5038** and she will explain the options and bidding that can be done for you. You may also set a limit on the amount you wish to spend. You will need to fill out the necessary paperwork prior to the sale.

ADD-ON SUPPORT

In addition you may opt to just add a set dollar amount to a specific 4-H member's animal. This can be accomplished by filling out an Add-On slip.

PAYMENT AFTER THE SALE

Payment is expected the day of the sale via cash or check. (We are not set up for credit cards.) Please make checks payable to: El Paso County Jr. Livestock Sale Committee

SALE OF CHAMPIONS

Join us for the Sale of Champions celebrating the accomplishments of the 4-H youth at 1 p.m. in the Show Arena. The champion animals exhibited at the fair will be sold. They will be on display in the Show Arena prior to the sale. Champion buyers are invited to be part of the media's champion animal pictures taken immediately following the sale of each lot.

PUBLICITY

Each successful buyer will receive a buyer's plaque, special edition hat, and a color picture of the 4-H member and animal for display in his/her business. In addition, Buyers of Grand and Reserve Grand Champions, in all species, will receive special plaques, pictures, and banners commemorating their purchases.

2017 EL PASO COUNTY FAIR 4-H LIVESTOCK SALE



El Paso County Fair Association Committee Members:

Sheila & Wade Canaday, Dan Elwood, Wayne Hartman, Kelsi & Jesse McLaughlin, Lisa Sanchez, Dawn Wheeler, Patty Woodard