

**El Paso County Junior Livestock Sale Committee**  
**Virtual Sale Clinic FAQs**  
**June 17, 2020**

**Following is a summary of the questions asked through the Chat Feature on the Virtual Sale Clinic Zoom Meeting:**

Will we do the online every year?

- We are not sure. This year, the online platform provided us with an option to make sure everyone had a format to sell an animal. It brings the Sale into the digital era. Currently it is a one-year contact. An evaluation of the success of the platform will determine whether to continue.

Is the form any different for members who are not minors anymore?

- Parent/Guardian will not need to sign. If the exhibitor has reached the age of 18, the form needs to be signed in the presence of a witness.

Sale format question:

- The exhibitor will still walk the animal through the sale ring. The Sale will be simulcast online. The online platform provides a way for buyers to bid in person or online.

Can you put more than one animal on the platform if you are showing multiple species and you are not sure what you are going to sell yet?

- Yes, build the page talking about and with pictures/videos of all your projects. This is where your creativity comes into play, make your profile uniquely you. If you win Grand or Reserve in one species and are enrolled in another market project, a new page will be built for the other project.

Will there be a phone-in number for the auction for live bidding for people who do not have online access?

- If you have a buyer that needs to bid by phone, please contact Sale Manager, Patty Woodard at (719) 439-2010 or [epcojrlivestocksalecommittee@gmail.com](mailto:epcojrlivestocksalecommittee@gmail.com) to arrange for a proxy bidder. The proxy bidder can bid for the buyer up to a specified bid or the proxy bidder can call the buyer when the animal they are interested in enters the sale ring to facilitate the bidding.

If an exhibitor does not want to participate in the online portion, do they have too?

- They can still participate in the Sale, however, the online portal for the exhibitor will not be configured to accept bids or Add On monies for the animal. One of the main objectives of the online platform is to drive a larger buyer audience to bid on your animal and/or contribute Add On monies. Participation is a decision of the exhibitor and their parents/guardian. We hope you will join us this year and choose to participate.

Do we have to make an account?

- If you wish to participate by having your animal simulcast while in the sale ring to allow for online bidding and Add On monies, you will need to have an account.

Does each kid set up an account or one per family?

- Each exhibitor will need an account.

When do we have to make an account then?

- You are encouraged to start building your profile sooner rather than later, you can also add to it along the way. We ask that the profile be completed by July 8<sup>th</sup>. The sale portal will not be live until 48 hours prior to the sale. Also by doing so you will be ready and not have to worry about building the account when it is time to be preparing for the show.

Help with profiles?

- Sale Committee members would be glad to assist you in any manner we can. A contact list for the Sale Committee members is included as part of the follow up email. Several Club Leaders and parents also volunteered to help, so please reach out to us.

Can I building my profile page in Microsoft Word?

- Yes, that is an awesome way to create the page. Use "Control V" to paste information copied from Word into the platform.

How can we use this for rabbits if, they may not be in the sale?

- A Premium Sale is being offered only for rabbits, because of the rabbit virus. It is not a terminal sale and the rabbits will not be coming to the fairgrounds. A Premium Sale is money to support the exhibitor's project only, not directly bidding on the animal.

What was the site for the waivers or are those being mailed?

- Waivers/Releases will be emailed.

Name of the online company:

- Stockshowauctions.com

Is there a list of buyers from last year?

- Yes, the list will be provided by email.

Can this power point and the tips for inputting info be available for email?

- Yes, all information will be provided by email.

Sale Date

- July 18, 2020

Is there still going to be a Buyer BBQ dinner?

- There will not be a traditional buyer's lunch. We are still working out details at this time, but there will not be lunch under the pavilion. We are trying to figure out the logistics of allowing time for buyers to walk through barns to speak with the exhibitors.

Is there any way to sell two goats even without winning Grand or Reserve?

- As in year's past, you are allowed to sell more than one animals ONLY if you win Grand or Reserve AND are also enrolled in a another market species. Example: You win Grand Champion Market Goat and also exhibited a market lamb. You then would be allowed to sell a market lamb, in addition to the Champion Goat. However, if the only market species you are enrolled in is Market Goat, you

would not be able to sell an additional market goat. However, if you win Grand and Reserve Market Goat, you would be able to sell both goats. All Grand and Reserve animals in each respective species are required to sell.

Will there be a prescreening for the pics and videos before they are uploaded?

- A Committee member will review the exhibitor profile pages on the Stockshowauctions.com site prior to going live.

When would we give the buyer letters to the buyers themselves?

- It is best to start making those contacts now and not wait until the last minute.

The thank you letters in the presentation were three examples of types of letter you can write:

- You should not copy the sample letters provided. They were examples to give ideas on what a good letter might look like. Also, thank you notes can be written ahead of time and then you just need to fill in the name. By doing so, you have time to think about what to say and have it already written.
- Thank you letters will be to your buyer, anyone who may add money, and some to Sale sponsors.

In the past Thank You Notes were reviewed. Will that still be the case?

- Yes, a Committee member will still be reviewing and mailing the thank you notes.

Do we bring the animals to the show and then bring them back for the sale?

- All the sale animals will be brought back on Saturday for the Sale. We are still coordinating the details.

Animals won't stay all week?

- No you will show on a given day and then take the animals back home.

After the sale do we take the animal home or do they stay there for the buyers to pick up?

- The Sale Committee will take possession of the animals following the Sale and coordinate their delivery to buyback buyers or processing facilities.

Health Certificates:

- Make sure you have a copy of your health certificate. You will need to turn a copy in show day and have another copy to turn in sale day.

Directions to provide to Buyers that would like to register to receive electronic updates about the Sale:

- Visit the El Paso County Fair website at [www.elpasocountyfair.com](http://www.elpasocountyfair.com)
- Click on the "County Fair" tab in the top banner
- Select "Junior Livestock Sale" in the drop down
- Once on the Junior Livestock Sale page, click on "Request More Information"
- Enter your contact information and click submit.
- You can also email the Sale Committee at [epcojrlivestocksalecommittee@gmail.com](mailto:epcojrlivestocksalecommittee@gmail.com) or contact Sale Manager, Patty Woodard at (719) 439-2010

Thank you for your participation in the Virtual Sale Clinic. Great questions! We look forward to seeing your creativity as you build your profile accounts.